

Jan 23, 2024

To,

**LOBA
Loyola School
Trivandrum**

SUB- PROPOSAL FOR SPECIAL HEALTH CARE AT LORDS HOSPITAL

Dear Sir / Madam,

Greetings from Lords Hospital!!

We are a 20 plus years experienced multidisciplinary hospital in Trivandrum, committed to strong and ethical practices. We maintain high professional standards and provide a comprehensive mix of inpatient and outpatient services. Our advanced facilities and minimally invasive surgeries have made us well known in the field. With service of more than two decades, we deliver quality healthcare at affordable cost in a truly caring environment.

Since inception twenty years ago, our focus on enabling patients to take control of their lives continues with the same commitment, aided with cutting edge technology and advances in healthcare. As a reputed multidisciplinary hospital in Trivandrum we offer patients affordable access to various medical, surgical sub-specialties in a single location. Our patient-centric health care services, ethics, professional standards, utilization of technology, and pioneering procedures remain focused on outcomes to heal and bring smiles. Drive by a passion to create and offer a healing environment; every interaction, diagnosis and procedure are the finest examples of the "care" in healthcare.

Based on your inquiry, we are hereby submitting you a special proposal of health checks and other services available in Lords for LOBA members. We assure you our best attention and services at all times and look forward to continuing our long-term association.

Our Key Services Highlights

- Weight loss surgery for obesity and diabetes (Bariatric & Metabolic surgery)
- Gastrointestinal surgery
- Radio frequency ablation & Glue therapy for varicose vein (RFA)
- Stapler surgery for piles / Hemorrhoid (MIPH)
- Video assisted anal fistula surgery (VAAFT)
- Scar less surgery (SILS)
- Lap surgery for all type of hernia
- Laparoscopic gynaec surgery (Hysterectomy, fibroids, ovarian tumors, sterilization)
- Painless delivery
- Endoscopic nasal and sinus surgery (FESS)
- Micro laryngeal and microscopic ear surgeries
- Joint replacement surgery (Knee, Hip and shoulder)
- Arthroscopic surgeries
- Sports injuries and medicine
- Kidney, prostate and bladder related surgeries (Laser facility available)
- Intervention cardiology – Cath lab

Major Facilities

- Hospital with 30+ basic and super specialty departments
- Highly qualified, experienced team of consultants, in multiple specialties
- Round-the-clock triaging, emergency services & trauma care unit with fully equipped, advanced ambulances
- Fully equipped cathlab facility for angiogram and angioplasty procedures
- Round-the-clock laboratory, diagnostic and pharmacy services
- Five State-of-art operation theatres and dedicated 15 bedded intensive care units (ICU) managed by senior anesthesiologists and Intensivists.
- Modern physical medicine department with fully-equipped physiotherapy unit
- In patient cafeteria
- Highly qualified nutrition and dietary services staff
- Specially designed preventive health check-up, antenatal, delivery and surgery packages
- Ample parking space

Special Clinics

- Weight loss clinic
- Varicose vein clinic
- Breast clinic
- Well baby clinic
- Preventive health checks

24 x 7 Hrs. Services:

- Emergency & Trauma
- Cathlab facility
- Pharmacy, Lab & Radiology including CT
- Ambulance Service

Hereby we are submitting a special proposal for LOBA members and their families.

1. Special Health Checks for LOBA members

Sl. No	Test	Package
1	CBC	3999
2	Peripheral Smear	
3	FBS	
4	PPBS	
5	HbA1C	
6	Sr. Creatinine	
7	Blood Urea	
8	Uric Acid	
9	Electrolyte	
10	Lipid profile	
11	LFT	
12	ECG	
13	ECHO	
14	TMT	
15	Doctor Consultation	

2. Other benefits:

Sl. No	Service	Discount	Condition
1	OP Doctor Consultation fee	10%	Only for in house doctors
2	OP based Lab & Radiology (lab, X ray and Ultrasound scan)	20%	Outside laboratory investigations excluded
3	CT Scan	20%	MRI & PET Scan excluded
4	IP Treatment	10 - 15 %	<ul style="list-style-type: none"> • Applicable to party side payment amount (Case by case) • 15% discount for non-insured patients. (Implants and pharmacy Excluded)
5	Regular Health check up	10%	Lords General Executive - Rs. 2750
			Lords Special Health Checks - Rs. 3250
			Lords Cardiac Special Health checks - Rs. 3000
6	Health Talks and Screening camps	Free	As per the request

3. Routine health checks

Investigations	General Executive	Special	Cardiac
Routine Investigations			
Complete Blood Count (CBC)	✓	✓	✓
ESR	✓	✓	✓
Urine Routine	✓	✓	✓
Lipid Profile – Total Cholesterol, Triglycerides, HDL, LDL, VLDL	✓	✓	✓
Liver Function Test			
Alkaline phosphatase, AST, ALT, Biullurubin (total and direct), Total protein, Albumin, Globulin, Globulin, AG Ratio	✓	✓	✗
Kidney Function Test			
Urea Creatinine, Electrolytes, Uric acid	✓	✓	✗
Diabetes Related			
FBS & PPBS	✓	✓	✓
Thyroid Function Test			
TSH	✓	✓	✗
Cardiac Evaluation			
ECG	✓	✓	✓
ECHO	✗	✗	✓
TMT (Optional & 25% Discount)	✗	✗	✓
Radiology Screening			
Ultrasound Scan (Abdomen)	✓	✓	✗
Digital X-ray (Chest)	✓	✓	✓
Additional Test			
PAP Smear (For Female)	✗	✓	✗
PSA (For Male)	✗	✓	✗
Doctor Consultation			
Physician Consultation	✓	✓	✗
Gynaecology Consultation (For female patients)	✓	✓	✗
Urology Consultation (Optional)	✗	✓	✗
Cardiology Consultation	✗	✗	✓
	Rs. 2750	Rs. 3250	Rs. 3000

Should you require any clarification or support feel free to dial me on 82819 47523

With best regards,



Rajesh C

For Lords Hospital